



University Training Day and Job Fair

25 October 2012

University of Rome 'La Sapienza', Rome Italy

An event presented by the IBA European Regional Forum and IBA Law Firm Management Committee, and supported by the IBA Young Lawyer's Committee, the Facoltà di Giurisprudenza and Scuola di Specializzazione per le Professioni Legali of Università 'La Sapienza' di Roma

Topics include:

- How law firms are run and what a young beginner at a law firm should know about it?
- How to manage relations with partners and other senior lawyers at a law firm?
- How to manage relations with clients?
- What is knowledge management at a law firm and how you deal with it?
- What one should know about time accounting and client billing?
- How is delegation of assignments functioning at law firms?



the global voice of
the legal profession®

FACOLTÀ DI GIURISPRUDENZA



SAPIENZA
UNIVERSITÀ DI ROMA

University Training Day and Job Fair

Thursday 25 October

University of Rome 'La Sapienza', Rome Italy

Piazzale Aldo Moro, 5 – Aula Magna del Rettorato

Conference Co-Chairs

Tomaso Cenci *Gianni, Origoni, Grippo, Cappelli & Partners, Rome*

Hermann J Knott *Luther Rechtsanwaltsgesellschaft mbH, Cologne; Secretary IBA Law Firm Management Committee*

1430 – 1445 **Welcome address**

Prof Luigi Frati *Rettore dell'Università degli Studi di Roma, 'La Sapienza', Rome*

Prof Giorgio Spangher *Preside della Facoltà di Giurisprudenza, Rome*

Prof Andrea Di Porto *Direttore della Scuola di Specializzazione per le Professioni Legali, Rome*

1445 – 1730 **Working session**

- How law firms are run, and what should a young-beginner at a law firm should know about it?
- How to manage relations with partners and other senior lawyers at a law firm
- How to manage relations with clients
- What is knowledge management at a law firm and how do you deal with it?
- What one should know about time accounting and client billing
- How does the delegation of assignments function at law firms?

Panellists

Tomaso Cenci

Lisa Curran *Allen & Overy, Rome; IBA Legal Practice Division Council Member*

Hermann J Knott

Marco Monaco Sorge *Tonucci & Partners, Rome; Italian representative, IBA Young lawyers Committee*

Gianluigi Pugliese *Ughi e Nunziante, Rome*

1730 – 1900 **Job Fair**

Attendees will have the opportunity to meet with representatives from a number of leading Italian and international law firms including:

Allen & Overy LLP

Cocuzza & Associati

Chiomenti

Di Tanno e Associati

Gianni, Origoni, Grippo, Cappelli & Partners

Nunziante Magrone

Orrick, Herrington & Sutcliffe LLP

R&P Legal

Tonucci & Partners

Ughi e Nunziante

The organisers may at any time, with or without giving notice, in their absolute discretion and without giving any reason, cancel or postpone the conference, change its venue or any of the other published particulars, or withdraw any invitation to attend. In any case, neither the organisers nor any of their officers, employees, agents, members or representatives shall be liable for any loss, liability, damage or expense suffered or incurred by any person, nor will they return any money paid to them in connection with the conference unless they are satisfied not only that the money in question remains under their control but also that the person who paid it has been unfairly prejudiced (as to which, decision shall be in their sole and unfettered discretion and, when announced, final and conclusive).

Registration form

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Personal details *(Please attach your business card or write in block capitals)*

Title _____

Given name _____

Family name _____

Firm/company/organisation _____

Address _____

Tel _____ Fax _____

E-mail _____

Please return completed form to

LFM_Roma@nmlex.it



International Bar Association

the global voice of the legal profession

The **International Bar Association** (IBA), established in 1947, is the world's leading organisation of international legal practitioners, bar associations and law societies. The IBA influences the development of international law reform and shapes the future of the legal profession throughout the world. It has a membership of more than 45,000 individual lawyers and over 200 bar associations and law societies spanning all continents. It has considerable expertise in providing assistance to the global legal community.

Grouped into two divisions – the **Legal Practice Division** and the **Public and Professional Interest Division** – the IBA covers all practice areas and professional interests, providing members with access to leading experts and up-to-date information. Through the various committees of the divisions, the IBA enables an interchange of information and views among its members as to laws, practices and professional responsibilities relating to the practice of business law around the globe. Additionally, the IBA's high-quality publications and world-class conferences provide unrivalled professional development and network-building opportunities for international legal practitioners and professional associates.

The IBA's **Bar Issues Commission** provides an invaluable forum for IBA member organisations to discuss all matters relating to law at an international level.

The IBA's **Human Rights Institute** works across the Association to promote, protect and enforce human rights under a just rule of law, and to preserve the independence of the judiciary and the legal profession worldwide.

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